



▶ **Massachusetts State House | Boston, MA | Roof Replacement & External Repairs**

J.K. Scanlan Company, Inc. is scheduled to commence work this spring on the historic Massachusetts State House Building. The \$13 million dollar project's primary focus will be the removal and replacement of the existing 75,000 sq. ft. flat seamed sloped copper roofing system on the Brigham Annex. The roof work will also involve the removal and replacement of membrane roofing located around mechanical equipment and skylights, the upgrading of the State House roof drainage system and the replacement and repairs of the skylights. This project will be completed in two phases over the course of two years.

▶ **Vineyard Commons | Lloyd, NY | Project Architect: Mauri Associates Architects PC**

The Vineyard Commons Project is located on twenty seven rolling acres in picturesque Highland County, NY, across the Hudson River, west of Poughkeepsie. The age and income restricted Community will consist of 185 units located among four three-story buildings. The garden style units will be comprised of one, two and three bedroom apartments. The project will also include a fitness/wellness center with an indoor pool and a 2,400 sq. ft. maintenance building. Construction is set to begin in March and will take 18 months to complete.



▶ **Shields Oncology | Fall River, MA (sorry, no image available yet!)**

The Shields Oncology at Fall River Facility is located on the campus of Charlton Memorial Hospital in Fall River, MA. The project consists of a 13,000 sq. ft. addition and renovation to the existing Physical Therapy Building. The new facility will feature a complete radiation oncology center including a linear accelerator vault offering the most advanced equipment and state of the art technology to treat only cancer cells and not the surrounding tissue. The project is on a fast track six month schedule and will be complete by June 2009.

**SPOTLIGHT ON**

**2009**  
**A · L O O K · A H E A D**

Letter from the President

Economically last year, particularly the last quarter, has certainly been one for the ages. As economists debate the severity of this economic trough, it has changed everybody's behavior dramatically, not only for the financial markets but also all aspects of consumption. The prior underpinnings of many construction projects are being re-evaluated as many assumptions have either been frozen or altogether disappeared.

It appears with the new administration's economic stimulus and to sustain his campaign promise, alternative energy and green construction will be a significant component of Obama's package. This firm has recognized this trend and has continued its foray into the green construction and LEED® certifiable projects. **We are proud to announce the award of Platinum for the Massachusetts Audubon Facility in Wellfleet and recently a Gold LEED® award for the International Fund for Animal Welfare's new world headquarters in Yarmouth, MA.** Our roster now includes eight LEED® professionals. The Commonwealth of Massachusetts is also requiring with its recent bond authorization for construction of higher educational facilities all projects must be designed and built to meet LEED® certification standards. To survive firms will need to compete in the Green environment.

Our country is highly motivated to reduce our reliance on fossil fuels and in particular our reliance on foreign oil. There will be a strong

**continued...**

movement to clean renewable energies. We are consequently creating a new business unit that is focused on the development, permitting and construction of wind turbines. The wind industry has grown from a multi-million dollar industry in 2004 to a multi-billion dollar industry in 2008. This growth trend will continue and being located in a good commercial wind area is our good fortune. There should be considerable opportunities for firms that have a demonstrated competency as it is on the east coast still a nascent industry. Really, the limiting factors will be reconstructing the energy grid to facilitate where these new wind farms will be built as well as the federal government reissuing the federal production tax credit. This remains the primary incentive and subsidy for wind power today.

Firms with market diversity in the “green” and alternative energy worlds should weather this downturn nicely. As we climb out of this trough, it will be those firms that will prosper. It is our goal that our new wind energy unit be a significant part of our business plan by 2010. Just imagine what will occur transformationally by using a portion of the trillion dollars now sent to foreign countries, (often unfriendly countries), to buy crude oil instead use those funds to purchase home grown alternative energy power. That will really be an economic engine!



John Scanlan ▶

“ We are consequently creating a new business unit that is focused on the development, permitting and construction of wind turbines. ”

constructive advice



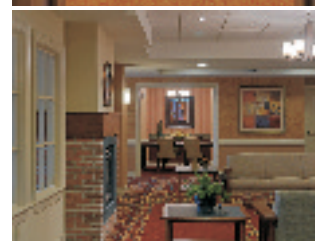
## 2008 YEAR IN REVIEW

### 2008 Highlight Projects:

- ▶ Worldwide Headquarters for the International Fund for Animal Welfare (IFAW) | Yarmouthport, MA
- ▶ Cronin Ice Arena | Revere, MA
- ▶ Bentley Commons | Keene, NH (pictured right)
- ▶ Cape Cod Five Cent Savings Bank | Dennis, MA
- ▶ Falmouth Public Library | Falmouth, MA
- ▶ Roche Bros. Supermarkets | Westborough, MA & Wellesley, MA

### Certifications & Awards:

- ▶ The National Committee for Employer Support of the Guard and Reserve Recognizes John Scanlan – J.K. Scanlan Company, Inc. as a Patriotic Employer
- ▶ DCAM Excellence Award for Design & Construction for the Addition to the Storer Building at Massachusetts Maritime Academy
- ▶ LEED® Platinum Certification | Massachusetts Audubon Wellfleet Bay Wildlife Sanctuary | Wellfleet, MA
- ▶ LEED® Gold Certification | International Fund for Animal Welfare (IFAW) | Yarmouthport, MA



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